Alibaba.com Assessed Supplier



Assessment Report

Presented to

Jiangyin Yangzi Fitting Co., Ltd.

江阴市扬子管件有限公司

Gold Supplier & Assessed Company	Self-owned ☐ Wholly Owned ☐ Shareholder/Partner			
Relationship:	☐Kindred between Owners ☐Cooperation Partner			
Company Address	No. 168, Panlongshan Road, Binjiang Industry Park, Jiangyin			
Company Address	City, Wuxi City, Jiangsu Province, China			
City / Country:	Wuxi / China			
Consigner of Assessment:	Alibaba			
Gold Supplier Member ID:	cnjyyangzi			
Gold Supplier Company Name:	Jiangyin Yangzi Fitting Co., Ltd.			
Contact Person:	Ms. Cynthia Feng			
Phone Number:	0086-510-86996586-8017			
Fax Number:	0086-510-86992666			
Email:	814859783@qq.com			
Website Address (URL):	http://jyyangzi.en.alibaba.com			

Service Provided by TÜV Rheinland Report No.: 7589406_P+T





Report Number:	7589406_P+T	Assessment Type:	Production & Trade Assessment
Date of Assessment:	28/Mar./2014	Report Date:	28/Mar./2014
Assessor's Name:	Fei Liu	Validity Period:	29/Mar./2014 28/Mar./2015
Reviewed By:	Xiaohin Huang	Online Verification:	http://assessed-suppliers.chp.tuv.com

Important Notes:

TÜV Rheinland's Disclaimer:

This report reflects our findings for the particular company in concern on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other that the party for which this report has been specifically issued is hereby informed that the General Conditions of Service of TÜV Rheinland contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Res	served			Page No:	2 of 22

Contents

Report No:

CONFIDENTIAL

7589406_P+T

Report date: 28/Mar./2014

All Rights Reserved

Assessed By

Fei Liu

Page No: 3 of 22

Section 1: Company Overview	
1.1 Legal Validity	
1.2 Company Building Information	4
Section 2: Human Resources	5
2.1 Company Chart	5
2.2 Employee Headcount	5
2.3 Management	5
Section 3: Current Export Situation	5
Section 4: Export Business Capacity	7
4.1 Market Distribution(Previous 12 Months)	7
4.2 Main Clients	7
Section 5: Production Capacity	
5.1 Annual Production Capacity(Previous Year)	8
5.2 Production Capacity	8
5.3 Production Machinery	8
5.4 Testing Machinery	8
5.5 Subcontractors	8
Section 6: Quality Assurance	9
6.1 Quality Management System Certification	
6.2 Product Certification	
6.3 Quality Control Management	
6.4 Supplier Management	
6.5 After Sales Service	
Section 7: Production Process Management	
Section 8: R & D Capacity	
8.1 Current Situation	
8.2 R&D Real Case Description (Confidential)	
8.3 Design Process (Confidential)	
8.4 Design Devices (N/A)	
Section 9: Company Development / Expansion Plans	
Section 10: Production Flow	
Section 11: Certification & Photos	
Section 12: Company and Product Samples	
Section 13: Competitive Advantages	
13.1 Product Group Capacity (Confidential)	
13.1.1 Products Sold (In The Last 12 Months) (Confidential)	
13.1.2 Suppliers Cooperated With (In The Last 12 Months) (Confidential)	
13.1.3 Real Case Description (Confidential)	
13.2 Real Case for Lower MOQ & Short Lead Time (Confidential)	
13.3 Real Case for Large Contract (Confidential)	
13.4 Overseas After-Sales Service Capacity (N/A)	22



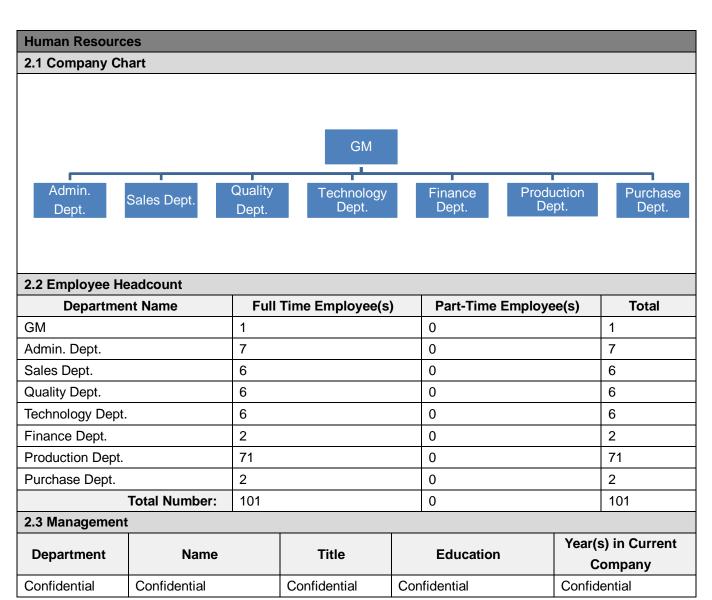
Section 1: Company Overview

Company Overview							
1.1 Legal Validity							
Does the company have a valid business license?	⊠ Yes □ No	Business License Number:	320281000079439				
Year Established:	17/Aug./1989	Validity Period:	09/Aug./2002 08/Aug./2022				
Registered Address:	No. 168, Panlongshan Road, S Wuxi City, Jiangsu Province, Cl		Street, Jiangyin City,				
Company Address:	No. 168, Panlongshan Road, B City, Jiangsu Province, China	injiang Industry Park, J	liangyin City, Wuxi				
Annual review conducted by the			Yangzhou Industrial				
Industrial & Commercial	⊠ Yes □ No	Reviewed By:	& Commercial				
Bureau?			Bureau				
Registered Capital:	RMB20,000,000.00						
Corporate Representative:	Mr. Guochen Zhang						
Industry:	Minerals & Metallurgy						
Business Type:	☐ Manufacturer ☐ T	rading Company	Combined				
Type of Ownership:		Public Company ☐	Joint Venture Other				
Products /Service:	Elbow, Tee, Reducer, Cap, Stul	o End					
1.2 Company Building Information	on						
Certification Type: ☑ Land Certification Real Estate Total Building Size: 16,615 m² Number of Building(s): 3 Office Size: 2,715 m²	te Certification Lease Agreer	ment	officer Claimed				

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Res	served			Page No:	4 of 22



Section 2: Human Resources



Section 3: Current Export Situation

Current Export Situation

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Res	served			Page No:	5 of 22

There are	3 foreign	trading	employees	in the	company.

11	nere are 3 foreign trading	employees in the d	. ,				
	Working Experience	Headcount		epted guage	Listening & Speaking	Reading & Writing	
	Over 30 Years	0	English		Yes	Yes	
	21-30Years	0	N/A		N/A	N/A	
	11-20 Years	0	N/A		N/A	N/A	
	6-10 Years	1	N/A		N/A	N/A	
	2-5 Years	2	N/A		N/A	N/A	
	Less than 2 years	0	N/A		N/A	N/A	
Do	pes the company have a v	alid export license					
E	cport License Registration	n No.:		00887826			
Tc	tal revenue(Previous yea	ar):		Confidential			
To	tal Export Revenue (Prev	ious Year):		Confidential			
Es	stimated Export Revenue	(Current Year):		Confidential			
Tr	ade Agents Employed Ov	erseas:		☐ Yes ☐ No			
Ne	earest Port:			Ningbo / Shanghai			
Αc	ccepted Payment Terms						
				⊠ L/C		Credit Card	
Αd	Accepted Payment Type:			□ Cash		☐ MoneyGram	
				□Paypal □Moneybooker			
A۱	Average lead time from product order confirmation to				25 Davis		
pr	oduction delivery (product	s exiting the facto	ry):	25 Days			

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Res	served			Page No:	6 of 22



Section 4: Export Business Capacity

Export Business Cap	pacity							
4.1 Market Distribution(Previous 12 Months)								
Market		Main Product(s)		ue (USD)	Total Revenue (%)			
North America	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	5.14			
South America	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	8.32			
Eastern Europe	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	4.12			
Southeast Asia	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	2.32			
Africa	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	4.12			
Oceania	N/A		0		0			
Mid East	Elbow,	Tee, Reducer, Cap, Stub End	Confidential		1.21			
Eastern Asia	Elbow,	Tee, Reducer, Cap, Stub End	Confidential		1.21			
Western Europe	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	27.12			
Central America	N/A		0		0			
Northern Europe	N/A		0		0			
Southern Europe	N/A		0		0			
South Asia	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	2.32			
Domestic Market	Elbow,	Tee, Reducer, Cap, Stub End	Confid	lential	44.12			
4.2 Main Clients								
Client Name		Main Product(s)		Total Rever	nue (%)			
Confidential Confidential		Confidential						

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Res	served			Page No:	7 of 22



Section 5: Production Capacity

Production Capacit	ty						
5.1 Annual Production Capacity(Previous Year)							
Confidential							
5.2 Production Cap	acity						
Product N	ame	Production	Line Capacity	/ Actua	al Units Produced (Previous Year)	
Elbow		50 Tons / Mor	nth	Confid	dential		
Tee		5 Tons / Mont	h	Confid	dential		
Reducer		8 Tons / Mont	h	Confid	dential		
Сар		5 Tons / Mont	h	Confid	dential		
Stub End		2 Tons / Mont	h	Confid	dential		
5.3 Production Mac	hinery						
Machine Name		& Model No.	Quantity		r of Year(s) Used	Condition	
Cutting Machine 1	GS4255	5	1	2		Acceptable	
Cutting Machine 2	DC-200		2	3		Acceptable	
Hydraulic Pressing	YB-32		8	4		Acceptable	
Machine	Machine			<u> </u>		7.000ptable	
Electric Stove	PT2		4	4		Acceptable	
Forming Machine	YLJ	8		4		Acceptable	
Lathe	C6140		4	5		Acceptable	
Milling Machine	TPX		4	3		Acceptable	
Welding Machine 1	No Info	mation	4	2		Acceptable	
Welding Machine 2	KELON	IK	1	3		Acceptable	
Welding Machine 3	HGONO)	8	2		Acceptable	
5.4 Testing Machine	ery						
Machine Name	e Brand	& Model No.	Quantity	Numbe	r of Year(s) Used	Condition	
Vernier Calipers	0-200m	m	20	5		Acceptable	
Spectrum Tester	NITON		1	2		Acceptable	
Impact Tester	JBD-30	0	1	3		Acceptable	
Tensile Tester	Tensile Tester JINAN		1	3		Acceptable	
Microscope	VD-200	M	1	3		Acceptable	
Abrasive Machine	PG-2		1	3 A		Acceptable	
5.5 Subcontractors							
Subcontractor Name	Product Suk	ocontracted	Volume Supplied		Cooperation P	eriod (Years)	
Confidential	Confidential		Confidential		Confidential		

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	8 of 22



Section 6: Quality Assurance

Quality Mana	agen	nent System and	Product Certification					
6.1 Quality M	lana	gement System C	ertification					
Certification	า	Certified By	Certificate No.		Business Scope	Expiry Date		
ISO 9001:200)8	Xingyuan	0350112Q22430R0M		Production and Service of	04/Dec./2012		
		Certification			Butt-welded Seamless	03/Dec./2015		
		Centre Co.,			Pipe Fitting Steel Plate			
		Ltd., CNAS			Butt-welded Pipe Fitting			
ISO 14001:20	004	World	J12E21403R0M		Production of Butt-welded	23/Aug./2012		
		Standards For			Seamless Pipe Fittings	22/Aug./2015		
		Certification			and Steel Plate			
		Center Inc.,			Butt-welded Pipe Fittings			
		JAS-ANZ			and Related Environment			
					Management Activities in			
					the Involved Sites			
6.2 Product Certification								
Certification	1	Certified By	Certificate No.		Product Name & Model No.	Expiry Date		
		ENTE			Pipe Fitting & Carbon			
05		ENTE	1N121203/JYP2220		Steel, Carbon-Manganese	01/Dec./2012		
CE		Certificazione			Steel, Alloy Steel,	01/Dec./2017		
		Macchine			Stainless Steel			
EC Design		Lioyd's Register			Piping Components (Butt	22/Oct /2042		
Examination		Verification	0038/PED/SHA/12090244/1		Welded Reducers &	23/Oct./2012		
Certificate		Limited			Eccentric Reducers)	22/Oct./2022		
EC Design		Lioyd's Register			Dining Company on to 145	23/Oct./2012		
Examination		Verification	0038/PED/SHA/1209024	42/1	Piping Components (45			
Certificate		Limited			Deg and 90 Deg, Elbow)	22/Oct./2022		
6.3 Quality C	ontr	ol Management						
		Co	ntent		Observations /Com	ments		
					Yes, all production lines hav	e adequate		
				qu	ality control			
6.3.1	Is t	here quality contro	I on all production lines?		Yes, some production lines h	nave adequate		
				quality control				
				□ No				
6.3.2	Do	the QA/QC inspec	tors work independently	⊠ Yes				
0.3.2	fror	m the production lin	ne?	□ No				
6.3.3	Wh	no does the QC/QA	Manager /Supervisor	GM Mr. Jian Gu				
0.3.3	rep	ort to?						

Report No: 7589406_P+T	Report date: 28/Mar./2014	Assessed By Fei Liu	
CONFIDENTIAL	All Rights Reserved		Page No: 9 of 22



6.3.4	How many Q	A/QC inspectors in total?		6			
No. of Employ	yees in Each P	roduction Line:					
Product	ction Line Supervisor			o. of Operators	No. of In-line QC/QA		
Elbow, Tee,	Reducer,	1	70		6		
Cap, Stub E	nd						
Production L	₋ine						
6.4 Supplier	Management						
		Content		Observations	/Comments		
6.4.1	Does the com	pany have a supplier	⊠ Yes	1			
0.4.1	assessment p	procedure?	□No				
6.4.2	Does the com	npany have an updated	Yes				
0.4.2	list of approve	ed suppliers?	☐ No				
	Does the com	pany establish and	Yes	, with written standard	procedures		
6.4.3	implement a s	standard procedure for	☐ Yes	, with written procedur	e but lack of consistent		
0.4.3	purchasing co	ontract review and	standard				
	approval?		□ No				
			☐Yes, assessment reports are available for more than 3				
			years				
	Does the com	npany keep its supplier	☐Yes, assessment reports are available for the last 1-3				
6.4.4	assessment r		years				
	433C33IIICIII I	орона:	Yes, assessment reports are available for the				
			previous 12 months				
			□ No				
	Are the comp	any's purchasing	Yes, the purchasing document includes all the				
	l -	ufficient to ensure	information required				
6.4.5		y control and their	Yes, however the purchasing document includes				
	customers' re		incomplete information				
		'	□ No				
				, with clear standard a	and written inspection		
	•	cedure to conduct	records				
6.4.6	· ·	uct inspections after	Yes, with inspection records but no procedures				
	final packagin	ng?	Yes, with procedures but no inspection records				
G E After Cal	no Comitos		No,	inspections are not no	ecessary		
6.5 After Sale	es Service						
		Content		Observat	ions /Comments		

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Res	served			Page No:	10 of 22

		⊠Yes, with a standard feedback form and
		records
		☐ Yes, with a standard feedback form but no
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	records
	clearly recorded and maintained:	☐ Yes, with records but no standard feedback
		form
		□ No
		records
	Are there any clear procedures for handling customer complaints?	Yes, with clear procedures but no written
6.5.2		records
	customer complaints:	☐ Yes, with written records but no clear
		procedures
		☐ No
0.5.0	Is there a closed-loop corrective action system	☐ Yes
6.5.3	in place?	⊠ No
0.5.4	Can finished/packaged products be traced by	☐ Yes, main raw material can be traced
6.5.4	lot identification to the appropriate raw material test reports?	☐ No, only the production date can be traced
		☐ No
0.5.5	La thank and deat about a discoulling on the O	☐ Yes

No

Report No.: 7589406_P+T

Section 7: Production Process Management

Is there a product alert and recall procedure?

6.5.5

Quality	Quality Control Management							
	Content	Observations /Comments						
		Yes, very good						
7.1	Is the factory tidy and clean enough for production?							
/.1		☐ No, needs improvement						
		☐ No, very poor						
		⊠Work Instructions						
7.2	Are the following items /documents provided at the appropriate location?							
1.2		☐ Product picture						
		☐No the above-mentioned was not available.						

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Res	served			Page No:	11 of 22

7.3	Are written instructions available for onsite	☐Yes, with written instructions but no records
7.3	material inspection/testing? Are the relevant records maintained?	Yes, with records but no written instructions
		☐ No
		Yes, with clear written instructions and records
7.4	Are written inspection/testing instructions	☐ Yes, with written instructions but no records
7.4	available for finished products? Are the relevant records maintained?	Yes, with records but no written instructions
		□ No
7.5	law are finished and duete increased?	□ Random inspection
7.5	How are finished products inspected?	☐ No inspection
		☐ No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	Yes, the units are separated but not marked clearly
	and separated to prevent accidental dispatcin:	□ No
		□ Repaired and re-inspected
7.7	How are finished products that failed inspection handled?	☐ Thrown away
	mopositori riariatoa:	

☐ No inspection necessary

Report No.: 7589406_P+T

Section 8: R & D Capacity

8.1 Current Situation								
neers in the company.								
Headcount	Work Experi	ence Headcount						
0	Over 30 Years	1						
0	21-30 Years	0						
2	11-20 Years	4						
4	6-10 Years	1						
0	2-5 Years	0						
0	Less than 2 y	ears 0						
	Headcount 0 0 2 4 0	Work Experi						

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	12 of 22



List of successful project(s) (Example: patented products):	A Kind of Straight Section 90° R Semi Shell Elbow Forming Die ZL 2009 2 0038979.6, A Kind of Large Diameter Without Linear Diameter Four Channel ZL 2009 2 0038977.7, A Kind of Long Double Head with the Cone Diameter Tube ZL 2009 2 0038978.1, A Kind of 180° R Semi Shell Elbow Forming Die ZL 2009 2 0038977.7, A Kind of 90° R Semi Shell Elbow Forming Die ZL 2009 2 0038981.3, A Kind of 180° R Titanium Alloy Thin Plate ZL 2009 2 0038987.0
Does the company have its own brand?	☐ Yes ☐ No
If yes, please specify:	N/A
Does the company provide ODM service for others?	
Are there relevant design input/output, review, and verification documents available for the assessment company?	⊠Yes □ No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	□Yes ☑ No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	✓ Yes☐ No
If yes, please list the main software used:	Auto CAD, Photoshop, CorelDraw, UG
Please list all certifications and/or qualifications of the R & D department:	N/A
Does the company establish standard design procedures for new products?	☑Yes, with clear written instructions☑Yes, without written instructions☑No
Do the designed products have been internal verified or validated?	✓ Yes, with clear written records☐ Yes, only part written records☐ Yes, without written records☐ No
Do the designed products have been tested by a third-party inspection body?	☐ Yes, all designed products have been tested☐ Yes, only part of designed products have been tested☒ No
Do the designed products confirmed by the customers?	 ☐ Yes, All designed products have been confirmed ☑ Yes, Part of designed products have been confirmed according to client's requirements ☐ No

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA		All Rights Res	served			Page No:	13 of 22

Do the company has qualification requirements for designers?	 ☐ Yes, with written job description ☐ Yes, without written job description ☒ No, but at least two years design experience is needed ☐ No
Are the designers' qualifications recognized by the company?	☐ Yes, with written records☐ Yes, without written records☐ No
8.2 R&D Real Case Description (Confidential)	
8.3 Design Process (Confidential)	
8.4 Design Devices (N/A)	

Section 9: Company Development / Expansion Plans

Company	Company Development / Expansion Plans								
	Company Development Action	Timeframe							
1	N/A	N/A							

Section 10: Production Flow

Prod	Production Flow										
No	Production Process	No	Production Process	No	Production Process						
1		2		3							
	Raw Material Inspecting		Cutting		Hydraulic Pressing						
4		5		6							

Report No: 7589406_P+T	Report date: 28/Mar./2014	Assessed By Fei Liu		
CONFIDENTIAL	All Rights Reserved		Page No:	14 of 22

	Heat Disposing		Forming		Welding
7		8		9	
	Polishing		In-line Inspecting		Lathing
10		11	N/A	12	N/A
	Packing		N/A		N/A

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	15 of 22



Section 11: Certification & Photos

Certification

Certification & Photos -- Business License (Original)

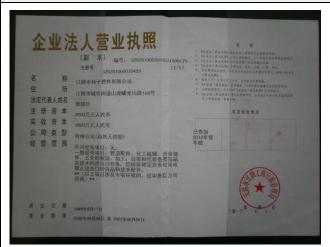


Certification & Photos -- Tax Registration Certificate



Certification & Photos -- Organization Code Certificate

Certification & Photos -- Business License
(Duplicate) with Certificate / Records of Annual
Inspection



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Custom Clearance Registration Form



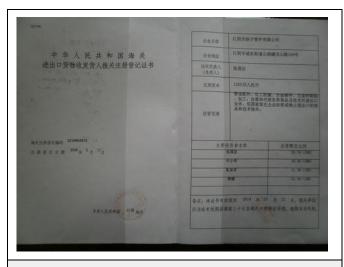
Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- ISO 14001:2004



Certification & Photos -- CE



Certification & Photos -- ISO 9001:2008



Certification & Photos -- Manufacture License of Special Equipment People's Republic of China



Certification & Photos -- EC Design Examination
Certificate 1

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA	\L	All Rights Res	served			Page No:	17 of 22



Certification & Photos -- EC Design Examination Certificate 2



Certification & Photos -- Honor 1





Certification & Photos -- Patent



Certification & Photos -- Honor 2





Section 12: Company and Product Samples

Company and Product Samples

Company Gate



Workshop



Product Sample

Office



Workshop



Product Sample

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA	\L	All Rights Res	served			Page No:	19 of 22





Product Sample



Product Sample

Product Sample





Product Sample



Product Sample



Product Sample

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA	\L	All Rights Res	served			Page No:	20 of 22





Product Sample



Product Sample





Product Sample



Product Sample



Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIA		All Rights Res	served			Page No:	21 of 22



Section 13: Competitive Advantages

13.1 Product Group Capacity (Confidential)					
13.1.1 Products Sold (In The Last 12 Months) (Confidential)					
13.1.2 Suppliers Cooperated With (In The Last 12 Months) (Confidential)					
13.1.3 Real Case Description (Confidential)					
13.2 Real Case for Lower MOQ & Short Lead Time (Confidential)					
13.3 Real Case for Large Contract (Confidential)					
13.4 Overseas After-Sales Service Capacity (N/A)					

-- End of Report --

Report No:	7589406_P+T	Report date:	28/Mar./2014	Assessed By	Fei Liu		
CONFIDENTIAL		All Rights Reserved				Page No:	22 of 22